

Lanier Output & Device Management Solutions

With daily pressures to control rising costs and optimize technology investments, many organizations are implementing device management strategies to increase efficiency, minimize costs and improve network security. So how do you develop a device management strategy and how do you better understand the output of devices residing on your network? Lanier presents a solution.

A Clearer Picture of Network Activity

Proactive companies are seeking innovative ways to manage networked hardware and software to increase uptime. Lanier Document Solutions and Services can help your company implement device management strategies to enhance existing organizational practices while leveraging your security investments.

Lanier's industry-leading solutions are optimized for both Lanier and non-Lanier hardware to meet the IT implementation methodology of your business. Our team works with your IT staff to establish a centrally-managed control center to seamlessly integrate with your network infrastructure for a clearer picture of network activity. This allows you to explore new workflows by leveraging a range of hosted applications, software services and IT consulting to keep you focused on what you do best — your business.

Print Security Solutions

Whether you are interested in simple document retrieval or storing and archiving sensitive documents, Lanier's flexible technologies allow you to easily implement security and compliance strategies to satisfy your company's needs.

Lanier's "Best of Breed" solutions enhance print security above and beyond competitors' standard security options. Flexible options can be developed to meet your security requirements, including server or serverless models, card authentication devices and others.

Basic Host Printing Solutions

Lanier can accommodate a wide range of output from host-based systems, such as mainframe, AS/400® or UNIX® Platforms. Depending on your requirements, Lanier meets your printing and output needs by receiving output directly from your host or through one of our data transformation products. Lanier printing solutions can be delivered in many device configurations to meet varied IT implementation methodologies. The compatibility and flexibility of Lanier solutions ensure that your organization can develop a host printing strategy to meet your unique hardware and platform challenges.

Key Features of Lanier's Host Printing Solutions

From IPDS support to UNIX, Lanier has developed solutions to meet a variety of host printing needs ranging from 20 ppm to 156 ppm.

- Comprehensive IPDS support by either an internal IPDS option or external server solutions
- Support for your native UNIX print system or generic print filters to help you optimize output from your UNIX OS
- PPDs and support through Linuxprinting.org
- IBM® support of Lanier devices in OS/400® (V5.2 or later)

LANIER

Variable Data Solutions

Lanier solutions can accept and transform the most complex data from many different systems. From mainframes to Windows®, Lanier variable data solutions can meet your needs:

Multiple solutions – a variety of solutions that meet different sizes and requirements

Support for host-based data streams – support for major host-based data streams through transformation solutions

Variable data solutions – variable data is received from the host and then sent to printing devices as customized forms, allowing for one-to-one marketing

Assessment & Cost Recovery Solutions

Lanier offers a comprehensive print management solution that allows you to understand and manage output costs to reduce Total Cost of Ownership (TCO). Industry standard print assessment and cost recovery solutions monitor all office devices, regardless of the device manufacturer. In addition, costs can be tracked and allocated by user, department or by client both for general business and for vertical industries that typically bill costs back to clients, such as law firms, financial organizations or advertising agencies.

Device Management Solutions

Device management solutions easily integrate into your IT environment and act as a centrally-managed command center to increase device uptime. With Lanier's device management software, you can view real-time information, such as job status, toner, paper use, device utilization and trending in user-friendly report formats. This helps control user printing and usage to better gauge device location, enhancing facilities and asset management. Device management solutions also allow for automated driver and firmware updates, saving IT staff time and money. Lanier device management solutions also enable plug-in support that eases integration with both Lanier and third-party applications.

Device Management Tools

To help manage network devices, several Lanier tools and solutions make it easier:

User Device Management Tools – Users can monitor devices, network issues and print jobs. Plug-ins help manage activities and errors.

IT Command Center – Manage devices locally or on a WAN. Automatic e-mails notify administrators about toner levels, service issues, driver updates and distribution.

Remote Firmware Updates – Manage firmware updates through a global server that pushes updates to customer locations.

Plug-in Support with APIs – Plug-in support that includes Lanier and non-Lanier applications (through APIs) that allow for a centrally-managed software portfolio.

Seamless Integration & Nervous System – Seamlessly integrate within your IT infrastructure without tying up system resources.

Heterogeneous Device Management – Manage Lanier devices and those of other manufacturers.

LANIER

Comprehensive Solutions Reduce TCO

Lanier specializes in creating customer-focused output and device management solutions that help you leverage your investment in networked devices and reduce TCO. With a complete set of utilities and tools, as well as support, Lanier helps you configure, monitor and manage your network across the enterprise using software utilities, via a standard web browser. Device management services and software also safeguard the output of confidential information to help you improve security. By integrating Lanier output and device management solutions, you can realize the following benefits:

- Know the total cost of ownership of networked devices
- Handle chargebacks to recover costs and increase accuracy of client billing
- Automate meter reading
- Track device usage and output and implement sophisticated device reporting features
- Manage all reporting from a central location
- Improve security by restricting access to confidential documents
- Use monitoring and reporting features to determine optimal device positioning within your workspace
- Improve document cost allocation by users, departments or clients
- Remote management system makes it easy to manage your device fleet while off site
- Increase uptime by matching the number and type of devices to the appropriate workload

About The Document Solutions & Services Division (DSS)

The Document Solutions & Services Division (DSS) is leading the industry with a portfolio of solutions that transform paper documents into information that easily integrates into existing business workflows to measurably improve document workflow efficiencies. DSS is committed to creating new “document-centric” customer value that will revolutionize how individuals and businesses use digital and paper-based information.

DSS offers a complete package of products, services and support programs to all our channels, comprising of direct and indirect operations under the Ricoh, Savin and Lanier brands.

About Lanier

Lanier’s broad line of award-winning products helps customers succeed in finding the right document-management system to meet their needs, delivering solutions and services that increase efficiency, reduce cost, and improve document workflow. Lanier’s solutions include digital multi-function products (color and monochrome), printers (color and monochrome), multi-function facsimile, scanners, digital duplicators, wide-format systems, as well as a full range of software applications for printing and document management. Lanier is a brand of Ricoh Americas Corporation, based in West Caldwell, NJ.

For more information on Lanier products, visit www.lanier.com